# PRITZKER PRIVATE CAPITAL

# FIRM OVERVIEW

### ABOUT PRITZKER PRIVATE CAPITAL

Pritzker Private Capital partners with North American-based companies with enterprise values generally between \$200 million and \$1.5 billion, focusing on quality businesses with leading positions in the manufactured products and services sectors. We are differentiated by our flexible capital base, which allows for:

- / Efficient decision-making among like-minded investors
- / Maximum flexibility with transaction structures and investment period
- / Complete alignment with all stakeholders in creating long-term value

We have a deeply rooted understanding and appreciation for building businesses, and we are an ideal partner for family- and entrepreneur-owned companies. We bring significant resources and credibility and maintain a long-standing commitment to our core values of honesty, integrity and loyalty.

#### INVESTMENT CRITERIA

We provide speed and certainty to sellers and management teams who value long-term decision making and supportive capital. We invest in companies that meet the following criteria:

## OWNERSHIP

 Preference for family- or entrepreneurowned businesses, or companies with significant management ownership

#### **SECTORS**

- / Manufactured Products
- / Services

#### **INVESTMENT CRITERIA**

- / Enterprise value between \$200M \$1.5B, with the ability to selectively acquire larger companies
- / Equity investment between \$100 \$400M, with the ability to deploy up to \$750M per investment

#### **STRUCTURE**

/ Control or substantial minority investments

# **COMPANY CHARACTERISTICS**

- / Strong and committed management team
- / Distinctive, value-added products or services
- / Defensible market position
- / Favorable growth trends

#### TRANSACTION TYPES

- / Management-led buyouts and acquisitions
- / Family and founder liquidity
- / Corporate divestitures
- / Industry consolidations

## **GEOGRAPHY**

/ Companies headquartered or with significant operations in North America

# SENIOR TEAM

Anthony N. Pritzker Chairman & CEO

Paul J. Carbone President & Managing Partner

Michael L. Nelson Partner – Head of Investing

David A. Gau Partner – Head of Operations

Christopher T. Trick Investment Partner – Manufactured Products

Terry A. Sutter
Operating Partner –
Manufactured Products

Thomas D. Chadwick Principal – Manufactured Products

Eric J. Kieras
Investment Partner – Services

Tom J. Leverton Operating Partner – Services

Anthony C. Cardona Principal – Services

Stephanie M. Paine Partner – Chief Financial Officer

Bradley W. West
Partner – General Counsel &
Chief Compliance Officer

David B. Baker Principal – Operations Group

Jeffrey L. Carlson Principal – Head of Technology

# **OFFICES**

110 North Wacker Drive Suite 4400 Chicago, IL 60606 312.447.6050

11150 Santa Monica Boulevard Suite 1510 Los Angeles, CA 90025 310.575.9798



# FAMILY OF COMPANIES



C.H. Guenther & Son is a leading producer of grain-based and frozen food products for foodservice, quick serve restaurant, club and retail customers. The company operates out of 28 facilities in the U.S., Canada and Europe and products include artisan breads, buns, biscuits, cookies, desserts, gravy mixes, spices, frozen appetizers and snacks, pizza mixes and dough. CHG.com



Energy Distribution Partners ("EDP") is a leading distributor of propane and light fuels in North America. Since inception in 2012, EDP has grown to operate 41 regional service centers across 11 states, serving over 160,000 customers. EDP prides itself in providing safe, reliable service to residential, commercial, industrial and agricultural customers. Edplp.net.



Highline Warren is a leading national supplier of consumable and maintenance products for the automotive aftermarket. The company was formed through the strategic combination of Highline Aftermarket and Warren Distribution in 2020. With 27 facilities and over 1,200 employees, Highline Warren carries over 24,000 products for its more than 10,000 customers in North America. highlinewarren.com



KabaFusion is a leading provider of home infusion services specializing in IVIG therapy. Through its 22 accredited, fullservice home infusion pharmacies, the company is dedicated to working proactively with patients, healthcare practitioners and payers to provide comprehensive support before, during and after treatment. kabafusion.com



Monogram Foods is a leading manufacturer of meat snacks, appetizers and sandwiches for the co-manufacturing, private label and foodservice channels. Founded in 2004, Monogram Foods has over 3,000 employees and operates 11 manufacturing facilities in six states. monogramfoods.com



NAI Group manufactures connectivity solutions that power critical telecommunications, industrial and medical applications. Across seven plants worldwide, NAI engineers and manufactures custom cable assemblies for cell towers, data centers, semiconductors, hospital technology equipment and various other critical applications. nai-group.com



PathGroup is one of the largest providers of anatomic, clinical and molecular pathology services in the United States. PathGroup is a physician-led company that works with more than 200 hospitals and thousands of physicians to deliver fast, accurate results. PathGroup has more than 225 in-house pathologists spanning every sub-specialty, making it one of the most comprehensive pathology networks in the United States. pathgroup.com.

PLASKOLITE Plaskolite is a global leader in the manufacture of engineered thermoplastic sheet products. The company is focused on highly engineered and customized products serving the lighting, signage, point of purchase / display, industrial, bath & spa, repair & remodel, security, architectural, horticulture and transportation markets. plaskolite.com



PLZ is a North American leader in specialty aerosol and liquid product manufacturing. The company specializes in the development, manufacturing, packaging, and distribution of a comprehensive line of over 2,500 contract fill, branded, and private-label products to a diverse set of end markets including personal care, automotive, food service, household & cleaning, and maintenance & industrial. plzcorp.com

> ProAmpac ProAmpac is a leading global manufacturer of flexible packaging and material science solutions to a diverse set of end markets including food, pet, eCommerce, healthcare, lawn care and retail. The company's products include extrusion laminations and coatings, polywoven bags, laminated films and foils, pouches and retail and security bags. ProAmpac's global operations serve more than 5,500 customers in over 90 countries. proampac.com



Technimark is a leading global provider of custom rigid plastic packaging and components. With manufacturing facilities in the U.S., Mexico, China, Germany and the U.K., the company has delivered high quality products globally to consumer packaged goods, healthcare and specialty industrial customers for more than 30 years. technimark.com



Valicor is one of the largest providers of non-hazardous wastewater treatment services in North America. Leveraging its extensive fleet of tankers and network of strategically located centralized wastewater treatment facilities, Valicor transports and processes diverse wastewater streams that result from the manufacture of industrial and consumer goods. valicor.com



Vertellus is a leading global manufacturer of specialty materials and key ingredients for fundamental consumer necessities in personal care products, pharmaceuticals, medical devices, nutraceuticals, food & beverages, performance coatings, transportation additives and more. Founded in 1857, Vertellus has more than 1,300 employees across 15 international research and manufacturing facilities. Vertellus is a Responsible Care® company. www.vertellus.com