### FIRM OVERVIEW

# PRITZKER

#### ABOUT PRITZKER PRIVATE CAPITAL

Pritzker Private Capital is a leader in family direct investing. We partner with high-quality, North American-based businesses in the manufactured products and services sectors. We are differentiated by our capital base of families and long-term oriented investors, which allows for flexible structures, "right duration" investment horizons, and efficient decision making. As our largest investor, our team is well-aligned with all stakeholders.



Given our legacy as business builders, we have a deeply rooted understanding and appreciation for building businesses the "right way", and believe we are an ideal partner for family- and entrepreneur-owned companies. We bring an experienced and cohesive team, significant resources, and a long-standing commitment to our core values of honesty, integrity, and loyalty.

#### **INVESTMENT CRITERIA**

We provide speed and certainty to sellers and management teams who value a supportive capital partner with a long-term perspective. We seek to invest in companies that meet the following criteria:

#### **OWNERSHIP**

 Preference for family- or entrepreneurowned businesses, or companies with significant management ownership

#### SECTORS

- Manufactured Products
- Services

#### **INVESTMENT SIZE**

- Enterprise value: \$200M \$2B+\*
- Equity investment: \$100M \$750M+\*

#### STRUCTURE

• Control or substantial minority investments

\*Includes co-invest resources.

#### OFFICES

110 North Wacker Drive Suite 4400 Chicago, IL 60606 11150 Santa Monica Boulevard Suite 1510 Los Angeles, CA 90025

COMPANY CHARACTERISTICS

Defensible market position

Family and founder liquidity

Corporate divestitures

Industry consolidations

in North America

**GEOGRAPHY** 

Favorable growth trends

TRANSACTION TYPES

Strong and committed management team

Value-added products and / or services

Management-led buyouts / acquisitions

Headquartered or significant operations

#### SENIOR TEAM

**Tony Pritzker** Co-Founder, Chairman & Chief Executive Officer

**Paul Carbone** Co-Founder & President

**David Gau** Chief Operating Officer & Head of Operations

> Michael Nelson Managing Partner & Head of Investing

**Chris Trick** Investment Partner – Manufactured Products

Chris Brickman Operating Partner – Manufactured Products

**Thomas Chadwick** Principal – Manufactured Products

Kaitlyn Desai Principal – Manufactured Products

> **Eric Kieras** Investment Partner – Services

**Tom Leverton** Operating Partner – Services

> Anthony Cardona Principal – Services

Carter Cast Operating Partner – Commercial

**Stephanie Paine** Partner – Chief Financial Officer

> Brad West Partner – General Counsel & Chief Compliance Officer

**Rebecca Converse** Head of Global Strategic Partnerships

> **David Baker** Principal – Operations Group

**Jeff Carlson** Principal – Head of Technology

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## FAMILY OF COMPANIES

# PRITZKER PRIVATE CAPITAL



**Aurorium (fka Vertellus)** is a global designer and manufacturer of specialty materials and key ingredients used in personal care, medical, food & beverage, performance coatings, and transportation applications. *aurorium.com* 



**Bardstown Bourbon Company** is an innovative distiller and bottler of Kentucky bourbon and rye whiskey for premium brand customers and its Bardstown Bourbon Company and Green River brands. *bardstownbourbon.com* 



**C.H. Guenther & Son** produces grain-based and frozen food products such as breads, buns, biscuits, cookies, mixes, and spices for foodservice, quick serve restaurant, club, and retail customers. *chg.com* 



**Energy Distribution Partners** is a multi-regional, route-based provider of propane and light fuels servicing more than 160,000 residential, commercial, and industrial customers across 46 branch locations. *edplp.net* 



**Highline Warren** is a vertically integrated distributor of consumable and maintenance products for the automotive aftermarket, serving more than 14,000 customers across North America. *highlinewarren.com* 



**Kenco Logistics** is an integrated 3PL provider of distribution and warehouse management, omnichannel fulfillment, transportation management, material handling, and automation services. *kencogroup.com* 



Monogram Foods develops and produces meat snacks, appetizers and sandwiches for the co-manufacturing, private label and foodservice channels. *monogramfoods.com* 



**NAI Group** engineers and manufactures interconnect solutions and cable assemblies that power critical applications across the medical, industrial technology, and telecommunication markets. *nai-group.com* 



**PathGroup** is one of the most comprehensive pathology networks in the United States, providing anatomic, clinical, and molecular pathology services across sub-specialties to hospitals and physicians. *pathgroup.com* 

PLASKOLITE Plaskolite manufactures customized thermoplastic sheet products for lighting, signage, display, industrial, bath & spa, repair & remodel, security, architectural, horticulture, and transportation markets. *plaskolite.com* 



**PLZ** develops, manufactures, and distributes over 2,500 specialty aerosol and liquid products to a diverse set of end markets including personal care, automotive, household, and industrial. *plzcorp.com* 



**ProAmpac** is a global designer and manufacturer of custom, sustainable flexible packaging solutions for a diverse set of end markets including food, pet food, medical, and consumer staples. *proampac.com* 

**Technimark** designs and manufactures custom rigid plastic packaging and components for healthcare, consumer-packaged goods, and specialty industrial customers globally. *technimark.com* 



**Valicor** provides non-hazardous wastewater treatment services, leveraging its extensive fleet and network of centralized wastewater treatment facilities to process diverse wastewater streams. *valicor.com*