

# PRITZKER

## PRIVATE CAPITAL

## FIRM OVERVIEW

### ABOUT PRITZKER PRIVATE CAPITAL

Pritzker Private Capital partners with North American-based companies with enterprise values generally between \$200 million and \$1.5 billion, focusing on quality businesses with leading positions in the manufactured products, services and healthcare sectors. We are differentiated by our flexible capital base, which allows for:

- / Efficient decision-making among like-minded investors
- / Maximum flexibility with transaction structures and investment period
- / Complete alignment with all stakeholders in creating long-term value

We have a deeply rooted understanding and appreciation for building businesses, and we are an ideal partner for family- and entrepreneur-owned companies. We bring significant resources and credibility and maintain a long-standing commitment to our core values of honesty, integrity and loyalty.

### INVESTMENT CRITERIA

We provide speed and certainty to sellers and management teams who value long-term decision making and supportive capital. We invest in companies that meet the following criteria:

#### OWNERSHIP

- / Preference for family- or entrepreneur-owned businesses, or companies with significant management ownership

#### SECTORS

- / Manufactured Products
- / Services
- / Healthcare

#### INVESTMENT CRITERIA

- / Enterprise value between \$200M – \$1.5B, with the ability to selectively acquire larger companies
- / Equity investment between \$100 – \$400M, with the ability to deploy up to \$750M per investment

#### STRUCTURE

- / Control or substantial minority investments

#### COMPANY CHARACTERISTICS

- / Strong and committed management team
- / Distinctive, value-added products or services
- / Defensible market position
- / Favorable growth trends

#### TRANSACTION TYPES

- / Management-led buyouts and acquisitions
- / Family and founder liquidity
- / Corporate divestitures
- / Industry consolidations

#### GEOGRAPHY

- / Companies headquartered in North America

### OUR TEAM

Anthony N. Pritzker  
Chairman & CEO

Paul J. Carbone  
President & Managing Partner

Michael L. Nelson  
Partner – Head of Manufactured  
Products and Services Investing

David A. Gau  
Partner – Head of Operations

Michael Dal Bello  
Investment Partner – Healthcare

David P. King  
Operating Partner – Healthcare

Tom J. Leverton  
Operating Partner – Services

Michael A. Lynch  
Operating Partner – Healthcare

Ryan M. Roberts  
Investment Partner – Services

Terry A. Sutter  
Operating Partner –  
Manufactured Products

Eric J. Kieras  
Principal – Services

Ceron J. Rhee  
Principal – Healthcare

Christopher T. Trick  
Principal – Manufactured  
Products

Anthony C. Cardona  
Vice President – Services

Thomas D. Chadwick  
Vice President – Manufactured  
Products

Kaitlyn A. Desai  
Vice President – Manufactured  
Products

Charles Y. Sun  
Vice President – Healthcare

### OFFICES

111 South Wacker Drive  
Suite 4050  
Chicago, IL 60606  
(312) 447-6050

11150 Santa Monica  
Boulevard, Suite 1510  
Los Angeles, CA 90025  
(310) 575-9798

### MANUFACTURED PRODUCTS



C.H. Guenther & Son is a leading producer of branded and private label food products for foodservice, quick serve restaurant, club and retail customers. Brands of the company include “Pioneer” gravies, seasonings and baking products, “Morrison” mixes, “Tribeca” artisan breads, “Cookietree” cookies, “Sun-Bird” Asian seasonings, “Cuisine Adventure” frozen appetizers and snack products, and “White Wings” tortilla mixes. [CHG.com](http://CHG.com)



PLZ Aeroscience is the North American leader in specialty aerosol product manufacturing. The PLZ family of companies specializes in the development, manufacturing, packaging and distribution of a comprehensive line of over 2,500 contract fill, branded and private-label products. [plzaeroscience.com](http://plzaeroscience.com)

### PLASKOLITE

Plaskolite is North America’s largest provider of transparent thermoplastic sheet products. Plaskolite’s customized products are used in a wide variety of applications, including windows, doors, lighting, signs, point-of-purchase displays and bath products. Plaskolite serves a diverse customer base including distributors, OEMs and retailers. [plaskolite.com](http://plaskolite.com)



ProAmpac is a leading global provider of innovative custom flexible packaging solutions to a diverse set of end markets including the food, pet care, healthcare, lawn care and retail markets. The company’s products include extrusion laminations and coatings, polywoven bags, laminated films and foils, pouches and retail and security bags. ProAmpac’s global operations serve more than 5,000 customers in over 90 countries. [proampac.com](http://proampac.com)



Technimark is a leading, global provider of custom rigid plastic packaging and components. With manufacturing facilities in the U.S., Mexico, China, Germany and the U.K., the Company has delivered high quality products globally to consumer packaged goods, healthcare and specialty industrial customers for more than 30 years. [technimark.com](http://technimark.com)

### SERVICES



ENTACT is one of North America’s largest providers of environmental remediation and geotechnical construction services. For nearly twenty-five years, ENTACT has provided a diverse set of services to private industry clients related to a variety of media, including soil, sediment, and groundwater. [entact.com](http://entact.com)



PECO Pallet Is a North American leader in pallet rental services and logistics. PECO’s signature red wood block pallets are currently used by a number of market leaders in the CPG industry and are accepted at the top U.S. grocery, club and discount retailers. Customers using PECO’s superior pallets experience less product damage, greater efficiency, improved safety, and significant cost savings. [pecopallet.com](http://pecopallet.com)



Valicor is one of the largest providers of non-hazardous wastewater treatment services in North America. Leveraging its extensive fleet of tankers and a network of strategically located centralized wastewater treatment facilities, Valicor transports and processes diverse wastewater streams that result from the manufacture of industrial and consumer goods. The Company’s mission-critical services allow customers to meet federal, state and local regulations by safely and responsibly disposing of oily water, leachate, soaps, line flush waste and similar waste streams. Valicor also provides a diverse set of landfill solidification and product destruction services. [valicor.com](http://valicor.com)

### HEALTHCARE



KabaFusion is a leading provider of home infusion services specializing in IVIG therapy and operates seven fully accredited home infusion specialty pharmacies. The company is dedicated to working proactively with patients, healthcare practitioners and payers to provide comprehensive support before, during and after treatment. [kabafusion.com](http://kabafusion.com)



PathGroup is one of the largest providers of anatomic, clinical and molecular pathology services in the United States. PathGroup is a physician-led company currently working with more than 75 hospitals and thousands of physicians to deliver fast, accurate results. PathGroup’s more than 120 in-house pathologists span every sub-specialty and represent one of the most comprehensive pathology networks in the country. [pathgroup.com](http://pathgroup.com)